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Michael Irlbeck Director, Business Development

Michael Irlbeck has served as EPCOR's Director of Business Development since 2015.

Based in Central Texas, Michael originates investment opportunities in water-related infrastructure through acquisitions and direct project development. Michael has been instrumental in developing private financing solutions for water projects in Texas. Michael was the commercial architect for the Vista Ridge Project contracted by the San Antonio Water System in 2014. Vista Ridge is the largest Public-Private Partnership (P3) water project in North America with a total private investment of \$928M. In 2023, Michael also originated the industrial water supply and industrial water reclamation projects for Samsung's new \$45B semiconductor fabrication plant now under construction near Taylor, Texas.

Before joining EPCOR, Michael served seven years as the Business Development Director for the Spanish multinational firm Abengoa Water, S.A., where he was responsible for building the company's American P3 business. Prior to Abengoa, Michael served 2 years with NRS Consulting Engineers developing desalination projects and 16 years with the U.S. Bureau of Reclamation in federal environmental compliance, water supply planning and policy.

A native Texan, Michael earned a BS degree in Wildlife Fisheries Sciences from Texas A&M University in 1991.